

Bayesian Second  
Price auction'

Two player auction  
 $P_1, P_2$

let  $b_1, b_2$  denote  
their respective bids.

If  $b_1 \geq b_2$  }  $P_1$  wins

If  $b_2 > b_1$  }  $P_2$  wins.

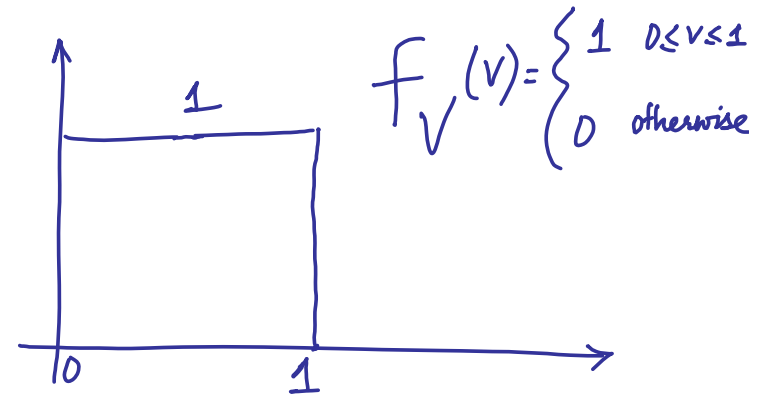
winner with highest bid  
wins auction.

If  $b_1 \geq b_2$ , the  $P_1$  wins  
and pays the second  
highest bid ie  $b_2$ .

on the other hand, if  $b_2 > b_1$ , the  $P_2$  wins, and pays the second highest bid  $b_1$ .

Each player has a private valuation.  
Let the valuations of  $P_1, P_2$  be denoted by  $V_1, V_2$  respectively.

$V_1, V_2$  are independent.  
 $V_1, V_2$  are distributed  
as uniform random  
variables in  $[0, 1]$ .



The Nash equilibrium  
of this second price auction

$$b_1 = V_1$$

$$b_2 = V_2$$

let us start with the  
assumption that

$$b_2 = V_2.$$

let us now find the best  
response bid  $b$  of Player 1.

Case 1: let  $V_1 \geq V_2$ .

Player 2 is bidding  $b_2 = V_2$

If  $b \geq V_2$ ,  $P_1$  wins the auction

and pays the second highest bid i.e.  $b_2 = V_2$ .

Net payoff =  $V_1 - V_2 \geq 0$

on the other hand if he bids  $b \leq b_2 = V_2$  then player  $P_1$  loses the auction and his net payoff is 0.

Therefore, we see that any bid  $b \geq V_2$  is a best response.

In particular  $b = V_1$  is a best response.

Let us now consider  $V_1 \leq V_2$   
Player  $P_2$  is bidding  $b_2 = V_2$

If  $P_1$  bids  $b \geq V_2 = b_2$ , then he wins the auction and pays second highest bid i.e.  $b_2 = V_2$ . Net payoff  $= V_1 - V_2 \leq 0$

On the other hand, if  
he bids any  $b < b_2 = V_2$   
then he loses the  
auction and his payoff  
is 0.

Therefore any bid  $b \leq b_2 = V_2$   
is a best response.

In particular  $b = V_1$  is  
a best response.



If player  $P_2$  is bidding  $b_2 = V_2$ , then  $b_1 = V_1$  is a best response for player  $P_1$ .

Similarly, it can be shown that if Player  $P_1$  is bidding  $b_1 = V_1$ , then  $b_2 = V_2$  is a best response for  $P_2$ .

Hence, the Nash equilibrium  
of this second price auction  
is

$$b_1 = v_1$$

$$b_2 = v_2$$

Therefore, each player bidding  
his true valuation is the  
Nash equilibrium for the  
second price auction.

Expected revenue of  
second price auction:

$$b_1 = V_1$$

$$b_2 = V_2$$

Observe if  $V_1 \geq V_2$   
then  $b_1 \geq b_2$

Therefore  $P_1$  wins and pays  
second highest bid ie  $b_2 = V_2$   
if  $V_1 \geq V_2$ , revenue =  $V_2$

If  $V_2 > V_1$   
Then  $b_2 > b_1$

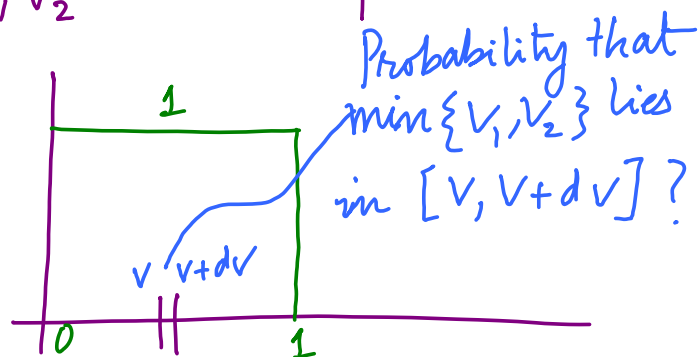
Player  $P_2$  wins and pays  
the second highest valuation  
ie  $V_1$ .

Therefore revenue:  $V_1$

Therefore, one can conclude  
that the revenue to the  
auctioneer in this Bayesian  
second price auction is

$$\min \{ V_1, V_2 \} .$$

$V_1, V_2$  are independent



(case 1:  $V_1 \leq V_2$ )

$V_1$  lies in  $[v, v+dv]$

$V_2$  lies in  $[v+dv, 1]$

$$\begin{aligned} &= P(V_1 \in [v, v+dv]) \\ &\quad \times P(V_2 \in [v+dv, 1]) \\ &= dv \times (1 - v - dv) \end{aligned}$$

$$= dv(1-v-dv)$$

$$= dv(1-v)$$

$$= (1-v) dv.$$

Similarly, we can consider the other scenario

$$V_2 < V_1$$

$$V_2 \in [v, v+dv]$$

$$V_1 \in [v+dv, 1]$$

$$= \Pr(V_2 \in [v, v+dv]) \times \Pr(V_1 \in [v+dv, 1])$$

$$\begin{aligned} &= dv \times (1 - v - dv) \\ &= dv(1 - v). \end{aligned}$$

Net probability that  
the  $\min\{v_1, v_2\}$  lies  
in the interval  $[v, v+dv]$   
is  $2(1-v)dv$

Revenue to auctioneer  
 $= \min\{V_1, V_2\}.$

Since minimum lies in  
 $[V, V+dv]$ , revenue  $= V$

Expected revenue  $= P \times V$   
 $= 2(1-V) dv. V$

Expected revenue

$$= \int_0^1 2(1-v)v dv$$
$$= \int_0^1 2(v-v^2) dv$$



Expected revenue

$$= \int_0^1 2(v - v^2) dv$$

$$= 2 \left\{ \frac{v^2}{2} \Big|_0^1 - \frac{v^3}{3} \Big|_0^1 \right\}$$

$$= 2 \left\{ \frac{1}{2} - \frac{1}{3} \right\} = 2 \times \frac{1}{6} = \frac{1}{3}$$

Expected revenue

$$= \frac{1}{3}$$

\ Revenue equivalence  
principle'