

# Lecture-7

## Questions

1. Define personality? What are the major forces influencing personality?
2. What is MBTI? What are the dimensions in MBTI?
3. What is self efficacy and locus of control? Discuss how they are related to individual personality.
4. Differentiate between Type A, Type B, Type C, Type D and Type E Personality? What is the relevance of these personality types in the organizational context?
5. What are the Big Five personality dimensions? How it related to individual behavior? Add a note on how personality can be measured?
6. Discuss the relationship between personality types and career choices.
7. Discuss Kelly's Personal Construct Theory and Repertory Grid Technique. What is the relevance of these in the organizational context?
8. Short notes on (a) Cattell's 16 PF (b) FIRO-B